

Enter a Prospect

- Click Prospects tab
- Click on New
- Complete relevant fields
- Click on Result (if required) and record what sort of prospect you have
- Click Save

Schedule a Follow Up

- View Prospect record
- Click Schedule follow up
- Select Contact or Appointment
- · Complete relevant fields
- Click Save

Confirm Appointment

- View Prospect record
- Select Follow Up sub tab
- Click No in Confirmed column
- Complete relevant fields
- Click Save

Show Unit

- View Prospect record
- Click Show unit
- · Complete relevant fields
- Click Save

Quick Qualify a Prospect

- View Prospect record
- Click Quick qualify
- · Complete relevant fields
- Click Test
- Observe results

Waitlist Prospect

- View Prospect or Applicant record
- Complete relevant information for primary prospect/applicant
- Click Waitlist Conventional
- Click Next
- Enter relevant rental history, employment, emergency contact, vehicle and pet information
- Click Next
- Complete waitlist options
- Click Next
- Define fee and deposit options
- Click Next
- Click Finish

Record a Lost Prospect

- View Prospect record
- Click Record Activity
- Enter Date
- Enter Activity type
- Select Lost as Result
- Select Loss Reason
- Click Save

Check Availability

- View Prospect record
- Click Check availability
- Click Find to locate unit
- Select Unit
- Click Next
- Select terms
- Click Finish

Complete the Application

- View Prospect record .
- Click Apply Now
- Review information for accuracy
- Add additional members to household if necessary
- Answer Yes to <u>"Are all household members listed above?"</u>
- Click Next
- Click Select Unit
- Click Find to locate unit
- Select Unit
- Click Next
- Select terms
- Click Finish
- Click Next
- Review information
- Select Reason for Leasing and Late Method
- Click Nevt
- Review and/or Print Application Summary
- Click Finish

Add Household Members once an Applicant

- View Applicant record
- Click New in Contacts and Household information tab
- Enter relevant information
- Click Save
- Click the Demographics tab
- Enter relevant information
- Click Save
- Click on the Financial Tab and enter the relevant financial information

Screen an Applicant

- View Applicant record
- Click Screen now
- Select applicant(s) to screen
- Click Screen
- Complete primary applicant information
- Click Next
- Complete additional applicant information if needed
- Click Next
- Review application information
- If correct, enter password (if <u>not</u> correct, click **Back** and make corrections)
- Click Submit
- Review scorecard

Make Decision (from Screening Scorecard)

- Click Make Decision
- Select decision from drop down list;
- Click OK
- Print decision letter if needed
- Click Close



Cancel/Deny Application

- View Applicants record
- Click **Deny application** or **Cancel application**
- Complete relevant fields
- Click Save

NOTE: Use Deny Application only for persons who fail screening

Lease a Different Unit

- View Applicant record
- Click Change unit
- Click on Select unit
- Verify needed by date
- Select the unit
- **Click Next**
- Review unit information
- Complete relevant information
- Click Finish
- Review unit information
- Click Next
- Select Additional Options
- Click Next
- Select Rentable Items
- Click Next
- Update Fees and Deposit page
- Click Next
- Review summary page
- Click Finish

NOTE: Be sure to complete a certification after this step

Complete an Interview

- View Applicant record
- Click Interview
- Complete household information
- Complete relevant fields
- Click Next
- Verify member information
- Complete relevant fields
- Click Next
- Complete member demographics
- Click Next
- Complete verification letters
- Click Next
- Complete all income questions
- Click Next
- Complete all assistance questions
- Click Next
- Complete all other information questions
- Print all verification letters for applicant to sign
- Click Next
- Complete all asset questions
- Click Next
- Complete all investment questions
- Click Next
- Complete all other information questions
- Complete all disposed assets questions
- Click Next

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- Print all verification letters for applicant to sign
- Click Next
- Review summary
- Click Print eligibility report The information provided in this Quick Reference Guide is not intended to replace classroom or self-paced training but as a helpful tool after training

- Click Print
- Click Finish

Add Applicant to Waitlist

- View Applicants tab
- Click New
- Enter relevant information
- Click Save
- Click OK

Verify Income, Assets and Rental Assistance Letter

- View Resident record
- Select Letters and Notices tab
- Locate letter to verify
- Click Verify
- Update information as needed
- Click Save
- Enter verified date
- Click Save

Verification Letter Processing Overview

- Status: Generating Action: Check Status
- Status: Not Printed Action: Print
- Status: Printed Action: Mail
- Status: Mailed Action: Verify
- Status: Verified Action: View

Certify a Household

- View Resident record
- Click Financial tab
- To edit existing info, click on Income or Asset tab
- Locate info and click Edit
- Update info as needed and click Save
- Enter info for verification letter and click Save
- Complete steps to mark verification letter Verified
- Click Certification tab
- Click Certify
- Select Annual recertification
- Click Next
- Review household information
- Click Next
- Select program
- Enter tenant rent
- Click Verify
- Address any violations
- Click Finish or Finish and View Forms
- Click Approve or Approve and Close
- Click Certification tab
- Locate TIC
- Click More
- Click Complete
- Enter signature dates

Change Applicant Move In Date

- View Applicant record
- Click Change Move In Date Enter move in date and lease end date
- Click Save

NOTE: Be sure to complete a certification after this step





Payments and Deposits Quick Reference Guide

Post Scheduled Billing

- Click Administration tab
- On the left hand side under Leasing and Rents, click Other
- Click Post Scheduled Billing
- Click Preview
- Review report for accuracies
- Click Post
- Click Post again

Enter a Payment

- View Applicants or Resident record
- Click Enter payment
- Enter relevant information
- Click Post

Edit a Payment

- View Applicant or Resident record
- Click Ledger tab
- Locate payment to be edited
- On the far left, click View for payment to be edited
- Click Edit
- Complete relevant fields
- Click Post

Reverse a Payment

- View Applicant or Resident record
- Click Ledger tab
- Click View for payment to edit
- Click Reverse
- · Enter relevant information
- Click Post

Post a Security Deposit

- View Resident record
- Click Ledger tab
- View Deposits Ledger
- Click Enter payment
- Complete relevant information
- Click Post

Change a Security Deposit Amount (for Resident)

- View Resident record
- Click Ledger tab
- View Deposits Ledger
- Click Change required deposit button
- Click Add
- Complete relevant fields
- Click Post
- Click Close

Quick Payment Posting

- Click Administration tab
- On the left hand side under Leasing and Rents, click Frequent Accounting
- Click Quick Payment Posting
- Complete relevant fields
- Click Enter

NOTE: repeat until all payments have been entered

- Click Post
- Click Post again

Posting Subsidy Payments

- Click Administration tab
- On the left hand side under Leasing and Rents, click Frequent Accounting
- Click Quick Payment Posting
- Change the transaction code to PMTSUB
- Change the subledger to Subsidy
- Uncheck both boxes
- Enter relevant information
- Click Enter

NOTE: Repeat until all payments have been entered

- Click Post
- Click Post again

Post Miscellaneous Income

- Click Administration tab
- On the left hand side under Leasing and Rents, click Other
- Click Miscellaneous Income
- Click Show transactions for desired account
- Next to Transactions, click New to enter Charge transaction
- Complete relevant information
- Click Post
- Next to Transactions, click New to enter Payment transaction
- Complete relevant information
- Click Post

Post a NSF

- View Resident record
- Click Ledger tab
- Locate returned check
- On the far left, click View
- Click Return item (NSF) button
- Enter info for NSF fee
- Click Post

Reverse a NSF

- View Resident record
- Click Ledger tab
- Locate NSF check (ctrl # 998)
- On the far left, click View
- Click Reverse NSF
- Complete relevant fields
- Click Post

Repay a NSF

- View Resident Record
- Click Ledger tab
- Click Enter Payment
- Enter amount of repayment
- Click Post



Payments and Deposits Quick Reference Guide

Close Bank Deposit

- Click Administration tab
- On the left hand side under Leasing and Rents, click Frequent Accounting
- Click Bank Deposits
- Enter Total for Deposit
- Select Bank Account for Deposit (if there is more than one)
- Click Next
- Review posted payments
- Click Next
- Print Bank Deposit Summary
- Click Next
- Click OK
- Click Post
- Print Report (optional)
- Click Close

Final Account Statements

- Click Residents tab
- Sort list by Pending Final Statement
- · Locate former resident
- Click View
- Click Close Account
- Update Mail to name and Forwarding Address
- Click Next
- Apply any additional charges, credits, payments, or interest that accrued
- Click Next
- Click on Print Summary button
- Click Finish

Apply a Payment/Charge After Closing Account

- View Resident record
- Click Undo Close Account
- Enter reason for undo
- Click Undo
- Click Close Account
- Repeat Steps from Final Account Statements above

Editing a Payment/Charge After Closing Account

- View Resident record
- Click Edit Close Account
- Locate transaction to Edit
- Click View
- Click Edit or Reverse
- If Editing, make changes and enter reason
- If Reversing, enter reason
- Click OK
- Click Post
- Decide to update ledger or not
- Enter reason for Edit
- Click OK
- Click Final Account Statement
- Click Print or Email
- Click Close

Bulk Post Late Charges

- Click Administration tab
- On the left hand side under Leasing and Rents, click Frequent Accounting
- Click Post late charges
- Review list
- Click Post
- Click Post



Complete the Move In

- View Applicant record
- Click Move In
- · Complete the required tasks
- Complete additional tasks if necessary
- Click Move In
- Click Move In
- Enter signed dates
- Click Complete

Undo a Move In

- View Resident record
- Click Undo move in
- Select reason
- Click Undo

Assign Items (Assignable Items)

- View Applicant or Resident record
- Click Rentable/Assignable items
- Click Assign item
- · Select item to assign
- · Complete relevant fields
- Click Save

Assign Rentable Items

- View Applicant or Resident record
- Click Rentable/Assignable items
- Click Rentable Item
- Select rentable item
- · Complete relevant fields
- Click Save

Record an Activity

- View Prospect, Applicant, or Resident record
- Click Record activity
- Complete relevant fields
- Click Save

(NOTE: By selecting Delinquency Comments in Activity Type, comments will appear on Delinquent and Prepaid Report.)

Transfer Request (to move within the same building)

- · View Resident record
- Click Move Outs/Transfers
- Click on Transfer Request link
- · Click on Select Unit
- Use the Check Availability window to find and select the unit
- Click on Next and select any Additional Options
- Click on Next and select any Rentable Items
- Click on Next and fill out necessary information
- Click on Next and review and print the Transfer Summary
- Click on Finish

Complete a Transfer (to move within the same building)

- View Resident record
- Click on Certifications tab
- Click Certify
- Create and Approve the Unit Transfer cert
- Click Move Outs/Transfers
- Click Transfer now
- Click Save
- Enter date signed by resident and owner
- Click Complete

Give Notice to Vacate

- View Resident record
- Click Move outs/Transfers
- Click Give Notice
- Complete relevant information
- Click Save

Complete a Move Out

- View Residents record
- Click Move outs/Transfers
- Click Move Out
- Complete Required Tasks
- Click Move out

Print a Move Out Statement

- View Resident Record
- Click Move Outs/Transfers
- Click Print Move Out Statement
- Click Print
- Click Close

Undo a Move Out

- View Resident record
- Click Undo move out
- Enter reason for undo
- Click Undo

Final Account Statements

- Click on Residents tab
- Sort list by Pending Final Statement
- Locate former resident
- Click View
- Click Close Account
- Update Mail to name and Forwarding Address
- Click Next
- Apply any additional charges, credits, payments, or interest that accrued
- Click Next
- Click on Print Summary button
- Click Finish

Apply a Payment/Charge After Closing Account

- View Resident record
- Click Undo Close Account
- Enter reason for un-doing
- Click Undo
- Click Close Account
- Repeat Steps from Final Account Statements above



Editing a Payment/Charge After Closing Account

- View Resident record
- Click Edit Close Account
- Locate transaction to Edit
- Click View
- Click Edit or Reverse
- If Editing, make changes and enter reason
- Click OK
- Click Post
- Decide to update ledger or not
- Enter reason for Edit
- Click OK
- Click Final Account Statement
- Click Print or Email
- Click Close

Generate/Print Renewal Notice

- View Resident record
- Click Renewals
- Click Generate renewal offer
- Complete relevant information
- Click Save
- Click Renewals
- Click Print renewal offers
- Click Print

Generate Bulk Renewals

- View Administration tab
- Under the Leasing and Rents section click Other
- Click Bulk renewal offers and reminders
- Complete relevant fields
- Click Build list

From the Offers column

- Click offer hyperlink
- Enter the offer(s)
- Click Save (repeat until all offers are generated)

To generate renewal letter

- Select "Offer letter" from action field
- Select floor plan
- Click Build list
- Select Send email and/or Include guarantor if needed
- Click Submit

Renew lease

NOTE: Do NOT finalize the certification until after the renew now process is complete

- View Resident record
- Click Renew/Go MTM
- Enter relevant information
- Click Next
- Review scheduled billing & deposit ledger
- Click Next
- Review renewal summary
- Click Finish

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Remove Resident/Contact from Unit Record

- View Resident record
- Click More for contact
- Select Make inactive
- Enter relevant information Click Close

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